

Creating value for clients is the singular focus of Westcove Partners. Our scope of services is narrow and complementary: merger and acquisition advisory, debt and equity capital raises, and strategic advisory for the healthcare industry. We choose to align ourselves with the top companies across the healthcare continuum that are seeking highly analytical and relationship-driven sell-side advisory. Westcove will become your greatest advocate and steward of the process.

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## Expertise Snapshot

### 25+

Years of Combined  
M&A Advisory

### 75+

Completed Transactions

### \$3B+

Transaction History

### 100%

Founder Focused



### Healthcare Exclusive

- We are dedicated to the healthcare industry and bring the experience of 75+ past completed healthcare M&A transactions to each client engagement.
- Our deep knowledge and understanding of the healthcare industry enables us to provide solutions that maximize value for our clients.



### Founder Operated

- We focus on healthcare founder-operators that have not been through a change of control event.
- We create a mutual understanding with our clients built on trust and respect, resulting in thoughtful consideration of all strategic options.



### Sell-Side Alignment

- We are never conflicted with potential liquidity sources as we align ourselves with potential sellers in transactions, not private equity sponsors.
- We position ourselves as a business partner to our client, which allows us to better understand and drive home the value proposition of their organization.



### Domestically Focused

- We have coverage nationwide and have relationships with the leading private equity sponsors, legal teams, and external consultants, which results in higher quality client service and better outcomes.
- Our network of professionals is national, but we have created regional ecosystems in key geographic regions to make impactful introductions to our clients.



### Legacy Driven

- We believe a transaction should be measured both in value created at close and the long-term partnership created through our process.
- We create industry leading and legacy-enduring relationships.



### People Centric

- Our team members participate in firmwide ownership, aligning our team's incentives with client success.
- We hire tenacious and empathic bankers to create a culture that is unmatched in the investment banking industry.

## Partner Experience

